

# NASSAU GROWTH ANNUITY<sup>SM</sup>

Single premium accumulation-focused fixed indexed annuity with a guaranteed lifetime withdrawal benefit rider



NASSAU RE

Product Summary<sup>1</sup> for use in AL, AR, AZ, CO, DC, FL, ID, IL, IA, KS, MI, NM, ND, OK, SD, TN, VT, and WV

**BASICS** Issue Ages: 0-80 Premium: \$15,000 - \$1,000,000

**LIQUIDITY OPTIONS**

- 10% Free Withdrawals with 7 Year Surrender Period
- 5% Free Withdrawals with 10 Year Surrender Period

## INDEXED ACCOUNTS<sup>2</sup>

Seven indexed accounts are eligible for an index credit based in part on the performance of the S&P 500 or the Smart Passage SG over the course of a specified time period, called a segment

- **S&P 500 Index** includes 500 leading companies representing a well-known gauge of large cap U.S. equities
- **Smart Passage SG Index** uses a simple and academic stock selection process with the goal of outperforming its benchmark, the S&P 500, by focusing on low volatility stocks.

Standard Indexed Accounts	Amplified Participation Rate Indexed Accounts with Strategy Fee
1-year S&P 500 (cap rate)	1-year S&P 500 (enhanced participation rate)
1-year S&P 500 (participation rate)	2-year S&P 500 (enhanced participation rate)
2-year S&P 500 (participation rate)	2-year Sunrise Smart Passage SG (enhanced participation rate)
2-year Sunrise Smart Passage SG (participation rate)	

- Indexed account credits will also be based on a cap, participation or enhanced participation rate set at the beginning of each indexed account segment and subject to change for future segments

**Cap:** the maximum percentage increase credited to the account, based on positive index performance

**Participation Rate:** the percentage of increase in the index value used to determine the index credit

**Enhanced Participation Rate:** higher participation rates offer greater growth potential. A strategy fee of 1.00% per year is applied at the end of the segment and upon any excess withdrawal. The strategy fee is subject to change for future segments. It is possible for the account value to decrease if index credits are less than strategy fees.

- 1- and 2-year S&P 500 accounts measure the percentage change in the index over the segment. The cap or participation rate declared on the date of allocation is then applied to determine the index credit
- 2-year Smart Passage SG accounts measure the percentage change in the index after removing the highest monthly returns for each year in the segment. The participation rate declared at the segment's start is then applied to determine the index credit. Higher participation rates are possible due to the removal of the highest months' returns, but may underperform point to point accounts if the growth is concentrated in one or two months.
- For more information please see the Indexed Accounts Supplement.

## FIXED ACCOUNT

- One-year segments receive daily interest credit guaranteed for one year

## ACCOUNT ALLOCATIONS

- Reallocation of contract value among accounts may be made at the end of each segment

## PRINCIPAL PROTECTION

- Index credits are never less than 0%, however it is possible to see a decrease in account value on amplified participation rate indexed accounts if index credits are less than strategy fees

- Charges may invade principal but will never result in a value less than the Total Guaranteed Value
- Return of Premium Surrender Benefit – Upon full surrender after the surrender charge period, cash surrender value will not be less than premium (less prior withdrawals). Exercise of the Amplified Income Plus rider will terminate this benefit.
- Return of Premium Death Benefit – Upon death, the annuity's contract value will never be less than the premium (less prior withdrawals) and is payable to specified beneficiaries immediately upon death. The death benefit is unaffected by exercise of the Amplified Income Plus Rider.

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1. Product features, riders, options and availability may vary by state. Consult with your financial professional to determine state variations and restrictions and other conditions that may apply.  
2. S&P 500 indexed account credit calculations exclude dividends. While the value of each indexed account is affected by the value of an outside index, the contract does not directly participate in any stock, bond or equity investment. Dividend payments or other distributions are not received from any index or component of any index. We may change, add or eliminate indexed accounts. Certain accounts may not be available in all states.

## OPTIONAL AMPLIFIED INCOME PLUS RIDER

- Can provide guaranteed income payments for life if the rider is elected at issue
- The rider can be exercised any time after age 50. Payments are a percentage (varying by age) of the income benefit base<sup>3</sup>
- The initial benefit base is equal to the single premium and will increase on each contract anniversary based on a growth amplifier and simple interest roll-up. The growth amplifier is 150% of the contract's growth net of any strategy fees, but no less than zero. Simple interest roll-up is 3% of the initial benefit base (adjusted for prior withdrawals). Growth amplifier and roll-up apply for the first 15 years or until payments start.
- Guaranteed income payments are taken from your contract value. Over time, the contract value could be withdrawn entirely, leaving no death benefit. However, guaranteed income continues for life

- If the Spousal Life option is elected, guaranteed income payments continue so long as one spouse is living, but will be lower than the single life option
- Any withdrawals before rider exercise (including RMD's) and any withdrawals exceeding the guaranteed income payment will reduce the benefit base in proportion to the reduction in contract value. These withdrawals will reduce and may even eliminate future guaranteed income amounts
- This rider is optional and involves an annual fee deducted from the contract value equal to 0.95% of the benefit base. The fee may increase after the 15th contract anniversary, subject to a maximum of 1.5%.

## DEATH BENEFIT

- Paid upon the death of any owner
- The death benefit is equal to the greater of the contract value, return of premium death benefit, or the total guaranteed value
- Index credit for year in which death occurs is not included in death benefit calculation

## ANNUAL BENEFIT AMOUNT PERCENTAGES

The amount your Income Benefit pays each year is calculated as a percentage of your benefit base. The percentage used is determined by the age of the youngest covered person when the rider is exercised.

Age at Rider Exercise	ABA% (Single Option)	ABA% (Spousal Option)
50-54	4.10%	3.60%
55	4.20%	3.70%
56-84	+0.10% for each year over 55	+0.10% for each year over 55
85	7.35%	6.85%
86-89	+0.25% for each year over 85	+0.25% for each year over 85
90+	8.60%	8.10%

## WITHDRAWALS

- Withdrawals up to the contract's free withdrawal amount are free of fees and charges
- Withdrawals for Required Minimum Distributions (RMDs) associated with this contract will not incur surrender charges, Market Value Adjustment (MVA), or fees<sup>4</sup>
- Withdrawals prior to Amplified Income Plus rider exercise (if elected) reduce the benefit base, but do not stop roll-ups on the reduced benefit base
- Any withdrawals may be subject to federal and state income tax

- Withdrawals exceeding the free withdrawal amount during the surrender charge period will be subject to surrender charges and MVA. Withdrawals exceeding the free withdrawal amount in any year will be subject to pro-rated rider and strategy fees
- Withdrawals are always taken from the fixed account value first. Afterwards, withdrawals are taken proportionately from indexed accounts. Withdrawals taken from indexed accounts will be excluded when calculating index credits

3. The benefit base is a calculated value used solely to determine rider fees and benefits payable under the terms of the Income Benefit. It is not a guarantee of contract value or an amount available for withdrawal

4. Certain Year 1 restrictions may apply. Please consult with your financial professional for details

## TOTAL GUARANTEED VALUE (TGV)

- The floor value that the contract will provide as the cash surrender value, death benefit and amount available for annuitization. TGV is not affected by MVA or surrender charges
- Equal to 87.5% of the single premium, accumulated at the applicable TGV rates, less withdrawals and income rider fees (in states where permitted)
- TGV rates are set at issue and remain in effect for the life of the contract

## ANNUITY PAYMENT OPTIONS

- Annuitization is available on the contract's maturity date
- Seven fixed annuity payment (annuitization) options provide choice of periodic fixed payment for a specified period of time or for the life of the annuitant(s), or a combination of both
- Annuitization value is equal to the greater of the contract value or the cash surrender value<sup>5</sup>

- Upon annuitization, the contract has no cash value or death benefit, cannot be surrendered and provides only periodic payments
- Withdrawal guarantees under the Amplified Income Plus Rider may be more favorable than annuitization payments and rider exercise does not require immediate surrender of the contract value.

## MARKET VALUE ADJUSTMENT (MVA)

- Applies during the surrender charge period
- Adjustment may be positive or negative depending on the change in the interest rates since contract issue
- The maximum positive adjustment to the cash surrender value cannot exceed the maximum negative adjustment
- Applies when surrender charges are waived under the nursing home and terminal illness waiver
- MVA is waived on withdrawals under the contract's free withdrawal amount, on death benefit and on annuitization

## SURRENDER CHARGES

- Applies upon full surrender or withdrawals exceeding the free withdrawal amount during the surrender charge period
- Calculated as a percentage of the contract value surrendered or withdrawn in excess of the free withdrawal amount
- If the client becomes ill and is confined to a nursing home on or after the first contract anniversary, for at

least 90 consecutive days, surrender charge may be waived

- If the client is diagnosed with a terminal illness on or after the first contract anniversary, surrender charge may be waived. A terminal illness is a condition that is expected to result in the owner's death within six months
- Surrender charges will never reduce the cash surrender value below the TGV

### 5% FREE WITHDRAWAL, 10-YEAR SURRENDER PERIOD OPTION

For AL, AR, AZ, CO, DC, ID, IL, IA, KS, MI, NM, ND, OK, SD, TN, VT, and WV

Contract Year	1	2	3	4	5	6	7	8	9	10	11+
Surrender Charge %	12.0%	12.0%	12.0%	11.0%	10.0%	9.0%	8.0%	7.0%	6.0%	4.0%	0.0%

For FL

Contract Year	1	2	3	4	5	6	7	8	9	10	11+
Surrender Charge %	9.6%	8.7%	7.8%	6.8%	5.9%	4.9%	3.9%	3.0%	2.0%	1.0%	0.0%

### 10% FREE WITHDRAWAL, 7-YEAR SURRENDER PERIOD OPTION (ALL STATES)

Contract Year	1	2	3	4	5	6	7	8+			
Surrender Charge %	9.0%	8.0%	7.0%	6.0%	5.0%	4.0%	3.0%	0.0%			

5. May vary by state. See your contract for specific details on how the annuitization value is calculated.

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Interest rates, participation rates, caps and strategy fees are subject to change.

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In calculating the performance of the Smart Passage SG Index, SG deducts a maintenance fee of 0.50% per annum on the level of the Smart Passage SG Index, and fixed transaction and replication costs, each calculated and deducted on a daily basis. Because the Smart Passage SG Index can experience potential leverage up to 350%, the maintenance fee may be as high as 1.75% per year. The transaction and replication costs cover, among other things, rebalancing and replication costs. The total amount of transaction and replication costs is not predictable and will depend on a number of factors, including the performance of the index underlying the Smart Passage SG Index, and market conditions, among other factors. These fees and costs will reduce the potential positive change in the Smart Passage SG Index and increase the potential negative change in the Smart Passage SG Index. While the volatility control applied by the Smart Passage SG Index may result in less fluctuation in rates of return as compared to indices without volatility controls, it may also reduce the overall rate of return as compared to products not subject to volatility controls.

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